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6 IN THE UNITED STATES DISTRICT COURT  
7 FOR THE DISTRICT OF ARIZONA  
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9 Loren Achziger; Patricia Achziger,

10 Plaintiffs,

11 vs.

12 Target Stores, Inc.,

13 Defendant.  
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No. CV 11-8181-PCT-JAT

**ORDER**

16 This case arises from Plaintiff Loren Achziger falling in a Target store and suing for  
17 damages. When Mr. Achziger fell he was in a backroom in Target that is, generally, an  
18 employees only area. Based on Mr. Achziger's location at the time of the fall, pending  
19 before the Court are cross-motions for summary judgment on whether Mr. Achziger was a  
20 trespasser, licensee or invitee at the time of the fall. The parties both argue that Mr.  
21 Achziger's status is a question of law for the Court. Doc. 34 at 5 (citing *Rodriguez v. Besser*  
22 *Co.*, 565 P.2d 1315 (Ariz. App. 1997) (abrogated by statute on other grounds)); Doc. 40 at  
23 6 (citing *Rudolph v. Arizona B.A.S.S. Federation*, 898 P.2d 1000, 1002 (Ariz. App. 1995)).

24 **I. Factual Background**

25 Plaintiffs were both employed by Lawrence Merchandising Company ("Lawrence")  
26 which is a company that displays products in stores including labeling, setting and resetting  
27 merchandise on the sales floor. On the date of the fall, Mrs. Achziger was working for  
28 Lawrence displaying a product at Target. Mr. Achziger accompanied his wife to the store

1 to assist her in her job that day, but Mr. Achziger was not working for Lawrence that day.

2 As part of the display Mrs. Achziger was setting up, she needed hooks that Target  
3 keeps in a backroom. The backroom is through doors which are labeled “Employees Only.”  
4 Only Target employees and vendor employees (which includes Lawrence employees) are  
5 allowed in the backroom.

6 At the request of Mrs. Achziger, Mr. Achziger went into the backroom to obtain the  
7 hooks. Mr. Achziger entered the room and obtained the hooks without incident. As Mr.  
8 Achziger left the room, carrying a basket with the hooks, he slipped and fell on a plastic sign  
9 on the floor. Mr. Achziger was following his same route out of the backroom that he took  
10 in and was in the backroom for approximately ten minutes. Neither party offers evidence on  
11 how exactly the sign came to be on the floor.

## 12 **II. Legal Standard**

### 13 **A. Summary Judgment**

14 Summary judgment is appropriate when “the movant shows that there is no genuine  
15 dispute as to any material fact and the movant is entitled to judgment as a matter of law.”  
16 Fed. R. Civ. P. 56(a). “A party asserting that a fact cannot be or is genuinely disputed must  
17 support that assertion by . . . citing to particular parts of materials in the record, including  
18 depositions, documents, electronically stored information, affidavits, or declarations,  
19 stipulations . . . admissions, interrogatory answers, or other materials,” or by “showing that  
20 materials cited do not establish the absence or presence of a genuine dispute, or that an  
21 adverse party cannot produce admissible evidence to support the fact.” Fed. R. Civ. Pro.  
22 56(c)(1)(A)&(B).

### 23 **B. Definitions of People on Land of Another**

24 In Arizona, a person on the land of another is either an invitee, licensee or trespasser.  
25 *Woodty v. Weston’s Lamplighter Motels*, 830 P.2d 477, 480 (Ariz. App. 1992). Arizona  
26 recognizes two types of invitees:

27 (1) An invitee is either a public invitee or a business visitor.

28 (2) A public invitee is a person who is invited to enter or remain on land as a  
member of the public for a purpose for which the land is held open to the

1 public.

2 (3) A business visitor is a person who is invited to enter or remain on land for  
3 a purpose directly or indirectly connected with business dealings with the  
4 possessor of the land.

5 Restatement (Second) of Torts § 332 (1965). *See also Maher v. U.S.*, 56 F.3d 1039, 1041  
6 (9th Cir. 1995) (“Arizona follows the common law regarding a landowner’s duty to entrants,  
7 as recited in the Restatement (Second) of Torts. [citation omitted] At common law, an invitee  
8 is either a ‘public invitee’ or a ‘business visitor.’ [citation omitted]”); *Nicoletti v. Westcor,*  
9 *Inc.*, 639 P.2d 330, 333 (Ariz. 1982).

10 More specifically,

11 The definition of the word ‘invitee’ depends upon which of two theories is  
12 espoused as the basis for liability. Under the ‘economic benefit theory’ the  
13 duty of affirmative care to make the premises safe to an invitee depends upon  
14 actual or potential pecuniary profit to the possessor. The courts have been  
15 generous in including various situations within the ambit of this definition. *See*  
16 William L. Prosser, *Law of Torts* at 396 et seq. (3rd ed.).

17 The second theory is the ‘invitation theory.’ Under this theory the duty of  
18 affirmative care to make the premises safe to an invitee is not based on any  
19 economic benefit to the occupier but rather upon an implied representation  
20 made to the public by holding the land open to them, that reasonable care has  
21 been exercised to make the place safe for those who come for that purpose.  
22 William L. Prosser, *Law of Torts*, *supra*.

23 *Downey v. Lackey*, 466 P.2d 401, 402 (Ariz. App. 1970).

24 A licensee is a person who is privileged to enter or remain on land by consent of the  
25 possessor, whether by invitation or permission. *Barry v. Southern Pac. Co.*, 166 P.2d 825,  
26 827 (Ariz. 1946). A trespasser is a person who is on the land without the consent of the land  
27 owner or possessor. *Id.* at 828.

28 A person’s status on land may change during the course of the person’s visit. For  
example, a person may enter land as an invitee, but later lose that status by entering portions  
of the land which are not held open to the public or by remaining on the land for a personal  
purpose that no longer benefits the possessor of the land. *Nicoletti*, 639 P.2d at 333.

### 29 C. Duties of Care

30 The occupier of premises owes an invitee a duty, “to discover and correct or warn of  
hazards which the possessor should reasonably foresee as endangering the invitee.”

1 *Robertson v. Sixpence Inns of America, Inc.*, 789 P.2d 1040, 1045 (Ariz. 1990). The  
 2 possessor of premises owes a licensee a duty to adequately warn of hidden or concealed  
 3 dangers of which the possessor has knowledge, and also to refrain from willfully injuring the  
 4 licensee. *Shannon v. Butler Homes*, 428 P.2d 990, 994 (Ariz. 1967). A landowner or a  
 5 possessor of premises owes a trespasser a duty to not intentionally injure the trespasser (this  
 6 applies to adults). *Spur Feeding Co. v. Fernandez*, 472 P.2d 12, 14 (Ariz. 1970).

### 7 **III. Discussion**

#### 8 **A. Is Mr. Achziger an invitee?**

9 In this case, it is clear that Mr. Achziger was not in the backroom of Target as a  
 10 “public invitee” under an “invitation theory.” *See Downey*, 466 P.2d at 402-03. Thus, Mr.  
 11 Achziger would be an invitee only if he shows that he is a “business visitor” under the  
 12 “economic benefit theory.” *See id.*

13 Without distinguishing between the two kinds of invitees, Plaintiffs argue that Mr.  
 14 Achziger was an invitee because: 1) Target did not know Lawrence sent only one employee  
 15 that day; and 2) Target received a benefit from Mr. Achziger’s work. Also without  
 16 distinguishing between the two kinds of invitees, Target argues Mr. Achziger was not an  
 17 invitee because: 1) he was in a restricted area not open to the public; 2) he was not working  
 18 for Lawrence that day so he was no more than a member of the public;<sup>1</sup> and 3) Mr. Achziger  
 19 was benefitting himself when he assisted Mrs. Achziger (by increasing how fast his wife  
 20 completed her work so they could leave for vacation) rather than Target.

21 The Court now turns to the question of when can a volunteer be an invitee under the  
 22 economic benefit theory. By way of example, the Arizona Courts have held that volunteers  
 23 who are in an area not open to the public and who are engaging in an activity that does not  
 24 benefit the landowner’s business are licensees. *Hicks v. Superstition Mountain Post No.*  
 25 *9399*, 601 P.2d 281, 284 (Ariz. 1979). *Hicks* is distinguishable, however, because Mr.

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26  
 27 <sup>1</sup> Lawrence has a policy that prohibits job sharing. Therefore, Mr. Achziger did not  
 28 have the option of voluntarily helping another employee. However, on the day in question,  
 it does not appear that Mr. and Mrs. Achziger or Target were aware of that policy.

1 Achziger was, allegedly, engaging in an activity for the benefit of Defendant's business. But,  
2 Defendant argues that Mr. Achziger's subjective motive was to benefit himself and that any  
3 benefit to Target was incidental. *Hicks* does not address subjective motives.

4 The Arizona Courts have also held that a person who is waiting for someone at a  
5 pharmacy (in a lounge area of the pharmacy that is not open to the public) and volunteers to  
6 help the bookkeeper send out statements, who is then injured in the process of sending out  
7 the statements, is a licensee. *Downey*, 466 P.2d at 403. The Court reached this holding on  
8 the economic benefit theory because the plaintiff, "did not enter for any reason which could  
9 have held any potential pecuniary profit to [Defendant]." *Id.* at 403.

10 Here, Mr. Achziger claims he entered for a reason which resulted in a pecuniary  
11 benefit to Defendant. Defendant claims that Mr. Achziger entered for a reason that  
12 benefitted himself. Plaintiffs counter than Mr. Achziger believed he was permitted to work  
13 for Target's benefit that day. In other words, Plaintiffs argue that *if* Mr. Achziger had been  
14 working for Lawrence that day, he would have been an invitee and neither Target nor Mr.  
15 Achziger knew Mr. Achziger was not working that day. Neither party knew Mr. Achziger  
16 was not working because Mr. Achziger did not know Lawrence had adopted an no-job-  
17 sharing policy in 2008 and Target did not know how many employees Lawrence had  
18 assigned that day. Conversely, Defendant argues that Mr. Achziger was not, in fact, working  
19 that day, and was not permitted by Lawrence to be working that day; thus, Mr. Achziger was  
20 there for his own purposes.

21 A review of other jurisdictions shows that whether a visitor who voluntarily does  
22 work is a licensee or an invitee is a fact specific inquiry, which causes courts to reach varying  
23 conclusions. *See* 94 A.L.R.2d 6, §§ 20, 23[a], 23[b], 24[a], 25[a]. Most similarly, in *Hogan*  
24 *v. Hess Constr. Co.*, 358 P.2d 755, 757 (Kan. 1961), the Court held that a wife who went  
25 to her husband's job (the husband worked for an independent contractor who was doing work  
26 on Defendant's property) to assist her husband in his work was a licensee. The only  
27 distinction between *Hogan* and this case is that in *Hogan* there was no evidence that the wife  
28 sometimes also worked for the husband's company. The *Hogan* court pointed out this

distinction: “As to the plaintiff wife, it appears that she was neither an employee of defendant nor [the independent contractor], and that she was in fact the invitee or guest of her husband upon the premises.” *Id.*

The Restatement generally instructs that the Court should view the scope of a person’s invitation from the perspective of a reasonable person in Plaintiff’s position. Restatement (Second) of Torts § 332 comment c. Here, the determination of whether Mr. Achziger was an invitee or licensee depends on whether a reasonable person in Mr. Achziger’s position would have believed he was working and thus an invitee. This inquiry is impacted by Mr. Achziger’s subjective beliefs about whether he was working on behalf of Lawrence, or on behalf of himself to speed his vacation departure, or both. Because reasonable minds could differ on what a reasonable person in Mr. Achziger would have believed regarding whether he was there for the economic benefit of Target and therefore a business visitor, the Court finds Mr. Achziger’s status to be a question of fact for the jury. *See* Restatement (Second) of Torts § 332, comment 1.<sup>2</sup>

**B. If Mr. Achziger is an invitee, is there evidence that Defendant breached the standard of care?**

Alternatively, Defendant argues that even if Mr. Achziger is an invitee, there is no

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<sup>2</sup> Since the status of the visitor as an invitee may depend upon whether the possessor should have known that the visitor would be led to believe that a particular part of the premises is held open to him, the question is often one of fact for the jury, subject to the normal control which the court exercises over the jury’s function in such matters.

Restatement (Second) of Torts § 332, comment 1; *West v. Tan*, 322 F.2d 924, 926 (9th Cir. 1963) (“In most cases, questions as to whether a person is a ‘mere’ licensee, or an invitee or business guest, and as to whether the risk was assumed, are fact questions, to be decided by the jury under proper instructions.”); *but see Woodty*, 830 P.2d at 482 (holding, “It is well-established in Arizona that whether a duty exists is a question of law to be decided by the court.”). The Court in *Woodty* determined invitee status as a matter of law without asking a jury what the invitee (who was visiting a registered guest of a motel, and stayed on at the motel after the registered guest left) would have reasonably believed the scope of her invitation to be.

1 evidence that Target violated the standard of care. As discussed above, a possessor of  
2 premises owes an invitee the duty to discover, correct and/or warn of hazards that the  
3 possessor should reasonably foresee will endanger the invitee. *Robertson*, 789 P.2d at 1045.

4 Here, by Mr. Achziger's account, the sign over which he tripped was on the floor less  
5 than 10 minutes.

6 To establish the owner's liability for injuries resulting from a dangerous  
7 condition on the premises, an invitee must prove either that the dangerous  
8 condition was caused or permitted to develop by persons over whom the owner  
had control or that the owner had actual or constructive knowledge of the  
existence of the condition.

9 *Woodty*, 830 P.2d at 480.

10 As to how much time must pass for constructive knowledge, the Arizona Courts have  
11 stated,

12 Plaintiff urges this Court to adopt a test for determining a defendant's  
13 culpability for injuries to a business invitee based solely upon evidence of  
14 defendant's housekeeping practices, and to eliminate the requirement that  
15 plaintiff make at least some showing of how long the substance had been on  
16 the floor. Such a test is not the law in Arizona, nor is it the law in a majority  
of the other jurisdictions. These courts have consistently held that a plaintiff  
must show that the defective condition had been in existence for a sufficient  
length of time prior to the injury for the proprietor, in the exercise of  
reasonable care, to find and correct it, or take remedial action. [citation  
omitted]

17 *Walker v. Montgomery Ward, Co., Inc.*, 511 P.2d 699, 703 (Ariz. App. 1973). Thus, a  
18 plaintiff must prove one of three circumstances to recover: (1) that the dangerous condition  
19 was the result of the defendant's acts (including the acts of the defendant's employees); (2)  
20 that the defendant had actual knowledge or notice of the existence of the dangerous  
21 condition; or (3) that the dangerous condition existed for such a length of time that in the  
22 exercise of ordinary care the defendant should have known of it and taken action to remedy  
23 it. *Id* at 702. In other words,

24 if the condition was created by the carelessness of an employee in displaying  
25 or handling merchandise, the proprietor is liable whether or not it was aware  
26 of its employee's neglect. Where the condition was created by the carelessness  
27 of a patron, however, the traditional approach employed in *Walker v.*  
28 *Montgomery Ward & Co., supra*, has been to analyze liability on an actual or  
constructive notice theory, with the proprietor liable only on proof of notice  
to him.



1 *Tom v. S.S. Kresge, Co., Inc.*, 633 P.2d 439, 441 (Ariz. App. 1981).

2 Assuming a Target employee was not the cause of the sign being on the floor, up to  
 3 ten minutes is sufficient to create a disputed issue of fact for the jury as to whether Defendant  
 4 had adequate time to discover and correct the danger. *See Fox v. Ben Schechter & Co.* 13  
 5 N.E.2d 730, 732 (Ohio App. 1937) (finding 15 minutes to create a question of fact for the  
 6 jury); *Calecas v. Great Atlantic & Pac. Tea Co., Inc.*, 330 So.2d 619, 620 (La. App. 1976)  
 7 (finding in favor of the plaintiff when shallots had been on the floor at least 20 minutes);  
 8 *Hale v. Safeway Stores, Inc.*, 276 P.2d 118, 123 (Cal. App. 1954) (12 to 30 minutes sufficient  
 9 to create a disputed issue of fact for the jury); *Hogan v. S.S. Kresge Co.*, 93 S.W.2d 118, 121-  
 10 22 (Mo. App. 1936) (15 minutes sufficient to sustain jury verdict); *but see Brookshire Food*  
 11 *Stores, L.L.C. v. Allen*, 93 S.W.3d 897, 901 (Tex. App. 2002) (less than 15 minutes not legally  
 12 sufficient evidence of constructive knowledge); *Shea v. First Nat. Stores*, 7 A.2d 196, 197-  
 13 98 (R.I. 1939) (superseded by statute) (3 to 4 minutes not enough for constructive  
 14 knowledge).

15 Assuming a Target employee caused the sign to be on the floor, Defendant would be  
 16 deemed to have immediate notice of the condition. *Tom*, 633 P.2d at 441. Plaintiff has the  
 17 following evidence that a Target employee caused the sign to be on the floor. First,  
 18 generally, only Target employees and vendors (such a Plaintiffs) were allowed to be in the  
 19 backroom. Second, Target's disclosure statement indicated that there were no other vendors  
 20 in the backroom. Doc. 47 at 3, n.1.<sup>3</sup> Third, within seconds of Mr. Achziger's fall, Target  
 21 employees attempted to assist him (evidencing they were in the backroom). Finally, Target's  
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23 <sup>3</sup> The Court notes that Target's disclosure statement is likely not admissible evidence  
 24 for purposes of trial; and, moreover, Plaintiffs did not provide a copy of the disclosure  
 25 statement. However, the Court of Appeals has directed that, at the summary judgment stage,  
 26 the Court should not focus on the admissibility of the evidence as presented. Instead the  
 27 Court should focus on the admissibility of its contents. *Block v. City of Los Angeles*, 253  
 28 F.3d 410, 418-19 (9th Cir. 2001) ("To survive summary judgment, a party does not  
 necessarily have to produce evidence in a form that would be admissible at trial, as long as  
 the party satisfies the requirements of Federal Rules of Civil Procedure 56."). Here,  
 presumably Plaintiffs could call witnesses who could testify to these facts.



1 internal investigation confirmed that three Target employees were working in that area or  
2 adjacent areas.<sup>4</sup> Doc. 41 at 28. These facts are sufficient circumstantial evidence to create  
3 a disputed issue of fact for the jury as to whether a Target employee caused the sign to be on  
4 the floor.

5 **IV. Conclusion**

6 Based on the foregoing,

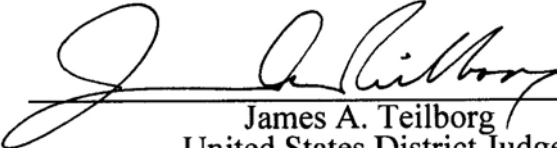
7 **IT IS ORDERED** that Defendant's motion for summary judgment that Mr. Achziger  
8 was not an invitee (part of Doc. 34) is denied.

9 **IT IS FURTHER ORDERED** that Plaintiffs' cross-motion for summary judgment  
10 that Mr. Achziger was an invitee (Doc. 40) is denied.

11 **IT IS FURTHER ORDERED** that Defendant's alternative motion for summary  
12 judgment even if Mr. Achziger was an invitee (part of Doc. 34) is denied.

13 **IT IS FINALLY ORDERED** that an order setting the final pretrial conference will  
14 follow.

15 DATED this 8<sup>th</sup> day of February, 2013.

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19 James A. Teilborg  
20 United States District Judge  
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27 <sup>4</sup> In Doc. 40 at 7, n. 3, (filed September 25, 2012) Plaintiffs suggest that they intend  
28 to depose these three Target employees. However, discovery closed in this case on July 31,  
2012.